

Issued 11 July 2008



FORD Military Sales 2009 Rebates & Discounts
July 2008 \$1.99 Gas Promotion

Offers Valid 7/11/08-7/31/08

MUST Deliver By 9/30/09

MODEL	CODE	Exclusive Military Savings*				For Reference	
		\$1.99 Gas Discount	Additional Rebate	TOTAL	TOTAL**+ w/FMCC Financing (not LRF)	Avg HWY MPG	Annual Gas Usage (gal) Based on 12,000 miles/year
Focus	ALL	\$745	\$1,650	\$2,395	\$2,395	34	353
Fusion	ALL	\$938	\$1,450	\$2,388	\$2,388	27	444
Taurus	ALL	\$974	\$3,150	\$4,124	\$4,124	26	462
Taurus X	ALL	\$1,101	\$3,000	\$4,101	\$4,101	23	522
Mustang	Excl. Shelby & Bullitt	\$1,101	\$2,750	\$3,851	\$3,851	23	522
Flex	ALL	\$0	\$500	\$500	\$500	NA	NA
Edge	ALL	\$1,101	\$1,800	\$2,901	\$2,901	23	522
Escape	excl. Hybrid	\$1,013	\$1,350	\$2,363	\$2,363	25	480
Escape Hybrid	U49, U59	\$0	\$500	\$500	\$500	NA	NA
SportTrac	ALL	\$1,266	\$1,500	\$2,766	\$2,766	20	600
Explorer 4-DR	ALL	\$1,266	\$4,000	\$5,266	\$5,266	20	600
Expedition	ALL	\$1,407	\$4,000	\$5,407	\$5,407	18	667
Ranger	ALL	\$1,206	\$3,000	\$4,206	\$4,206	21	571
F-150 Reg & Sup Cab	Excl. Super CREW	\$1,407	\$3,250	\$4,657	\$4,657	18	667
F-150 SuperCrew	W02&04, W12&14 (excl.H-D)	\$1,407	\$3,250	\$4,657	\$4,657	18	667
F-250/350/450 RegCab	F20/21/30/31/32/33/42/43	\$0	\$5,000	\$5,000	\$5,000	NA	NA
F-250/350/450 SupCab	X20/21/30/31/32/33/42/43	\$0	\$5,000	\$5,000	\$5,000	NA	NA
F-250/350/450 CrewCab	W20/21/30/31/32/33/42/43	\$0	\$5,000	\$5,000	\$5,000	NA	NA
F250/350HarleyDavidson	Harley D. Opt. code17H	\$0	\$5,000	\$5,000	\$5,000	NA	NA
Econo Van/Wagon	NOT RV	\$0	\$2,500	\$2,500	\$2,500	NA	NA
Grand Marquis	ALL	\$1,583	\$3,000	\$4,583	\$4,583	16	750
Mercury Milan	ALL	\$938	\$1,500	\$2,438	\$2,438	27	444
Lincoln MKZ	ALL	\$974	\$2,750	\$3,724	\$3,724	26	462
Lincoln MKS	ALL	\$0	\$500	\$500	\$500	NA	NA
Mercury Sable	ALL	\$974	\$3,000	\$3,974	\$3,974	26	462
Towncar	ALL	\$1,333	\$4,500	\$5,833	\$5,833	19	632
Lincoln MKX	ALL	\$1,101	\$1,750	\$2,851	\$2,851	23	522
Mercury Mariner	except Hybrid	\$1,055	\$1,800	\$2,855	\$2,855	24	500
Merc. Mariner Hybrid	U29, U39	\$0	\$500	\$500	\$500	NA	NA
Mountaineer	ALL	\$1,266	\$3,000	\$4,266	\$4,266	20	600
Lincoln Navigator	ALL	\$1,407	\$1,750	\$3,157	\$3,157	18	667

***Non-Military Customers' rebates will be less the \$500 Active Military Rebate included in the Totals above.**

Rebates/Rates May Be CHANGED/WITHDRAWN At Any Time. + There are no FMCC offers on MY09.

**** This total includes any applicable savings with standard (NOT LRF) FMCC financing and will be automatically included when selecting Manufacturer Financing in MQ.**

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FORD Military Sales 2008 Rebates & Discounts
July 2008 \$1.99 Gas Promotion

Offers Valid 7/11/08-7/31/08

MUST Deliver By 18 November 2008

MODEL	CODE	Exclusive Military Savings*				For Reference	
		\$1.99 Gas Discount	Additional Rebate	TOTAL	TOTAL** w/FMCC Financing (not LRF)	Avg HWY MPG	Annual Gas Usage (gal) Based on 12,000 miles/year
		(NOTE: All totals already include the \$500 Military Appreciation Rebate)					
Focus	ALL	\$745	\$1,650	\$2,395	\$2,895	34	353
Fusion	ALL	\$938	\$1,700	\$2,638	\$2,638	27	444
Taurus	ALL	\$974	\$4,250	\$5,224	\$6,724	26	462
Taurus X	ALL	\$1,101	\$4,000	\$5,101	\$5,601	23	522
Mustang	Excluding Shelby & Bullitt	\$1,101	\$2,500	\$3,601	\$5,101	23	522
Mustang Shelby GT	Option Code 54U	\$0	\$1,500	\$1,500	\$1,500	NA	NA
Mustang Bullitt	Option Code 54B	\$0	\$1,500	\$1,500	\$1,500	NA	NA
Edge	ALL	\$1,101	\$2,250	\$3,351	\$4,851	23	522
Escape	ALL	\$1,013	\$1,850	\$2,863	\$2,863	25	480
Escape Hybrid	U49, U59	\$0	\$500	\$500	\$500	NA	NA
SportTrac	ALL	\$1,266	\$2,500	\$3,766	\$4,266	20	600
Explorer 4-DR	ALL	\$1,266	\$6,000	\$7,266	\$8,766	20	600
Expedition	ALL	\$1,407	\$5,750	\$7,157	\$7,907	18	667
Ranger	ALL	\$1,206	\$3,400	\$4,606	\$4,606	21	571
F150 Reg Cab	NO SuperCrew and SupCab	\$1,407	\$2,850	\$4,257	\$6,757	18	667
F150 Sup Cab	NO SuperCrew	\$1,407	\$2,850	\$4,257	\$6,757	18	667
F150 SuperCrew	/02&04,W12&14 (excl H-D	\$1,407	\$2,850	\$4,257	\$6,757	18	667
F150 SuperCrew H-D	Harley W12&14 opt. 86H	\$1,407	\$600	\$2,007	\$2,007	18	667
F250/350 AllCabs-Diesel	Option 99R	\$0	\$5,000	\$5,000	\$5,500	NA	NA
F250/350 AllCabs-Gas	NO Option 99R	\$0	\$4,000	\$4,000	\$4,500	NA	NA
F450 AllCabs-Diesel	Option 99R	\$0	\$6,500	\$6,500	\$7,500	NA	NA
F450 AllCabs-Gas	NO Option 99R	\$0	\$5,500	\$5,500	\$6,500	NA	NA
F250/350HarleyDavidson	Harley D. Opt. code17H	\$0	\$2,000	\$2,000	\$2,000	NA	NA
E150	Excl. RV or Wagon	\$0	\$3,500	\$3,500	\$3,500	NA	NA
Grand Marquis	ALL	\$1,583	\$5,500	\$7,083	\$7,583	16	750
Mercury Milan	ALL	\$938	\$1,800	\$2,738	\$2,738	27	444
Lincoln MKZ	ALL	\$974	\$3,750	\$4,724	\$6,224	26	462
Mercury Sable	ALL	\$974	\$4,000	\$4,974	\$6,474	26	462
Towncar	ALL	\$1,333	\$8,000	\$9,333	\$9,833	19	632
Lincoln MKX	ALL	\$1,101	\$2,000	\$3,101	\$4,601	23	522
Mercury Mariner	except Hybrid	\$1,055	\$2,500	\$3,555	\$3,555	24	500
Merc. Mariner Hybrid	U29, U39	\$0	\$500	\$500	\$500	NA	NA
Mountaineer	ALL	\$1,266	\$4,750	\$6,016	\$7,516	20	600
Lincoln Navigator	ALL	\$1,407	\$7,500	\$8,907	\$9,657	18	667
Lincoln Mark LT	ALL	\$1,489	\$7,000	\$8,489	\$9,489	17	706

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